

UNITED STATES DISTRICT COURT
SOUTHERN DISTRICT OF NEW YORK

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THE BASU GROUP INC., :
Plaintiff, : Civil Action No.
v. : 16-cv-00461-PGG
SEVENTH AVENUE, INC. : JURY DEMANDED
Defendant. :
-----X

**DEFENDANT'S CUMULATIVE APPENDIX IN SUPPORT OF DEFENDANT'S
MOTION FOR SUMMARY JUDGMENT AND IN OPPOSITION TO
PLAINTIFF'S MOTION FOR SUMMARY JUDGMENT**

PAGES 260-279

CONFIDENTIAL

SA000385

From: Ludwig, Paula
To: manjumittal@anushamerchandising.com
Cc: Derendinger, Stephanie
Subject: RE: Mail 3/3 with more designs and styles

Noted. I will see what she has an interest in and then get pricing before requesting a sample. THANK YOU!

From: manjumittal@anushamerchandising.com [mailto:manjumittal@anushamerchandising.com]
Sent: Wednesday, September 12, 2012 11:18 AM
To: Ludwig, Paula
Cc: Derendinger, Stephanie
Subject: Re: Mail 3/3 with more designs and styles

Paula,

You cud consider prx range and MOQ similar to previous quotes.

Thank you,

Regards,

Maanju
 Sent from BlackBerry® on Airtel

From: "Ludwig, Paula" <Ludwig@sccompanies.com>
Date: Wed, 12 Sep 2012 16:07:02 +0000
To: manjumittal@anushamerchandising.com<manjumittal@anushamerchandising.com>
Cc: Derendinger, Stephanie<Derendinger_S@sccompanies.com>
Subject: RE: Mail 3/3 with more designs and styles

Hi Maanju, thank you for sending all the emails, please provide an FOB price or at least an FOB price range and moq.

From: Manju Mittal [<mailto:manjumittal@anushamerchandising.com>]
Sent: Wednesday, September 12, 2012 10:46 AM
To: Ludwig, Paula
Cc: Derendinger, Stephanie
Subject: FW: Mail 3/3 with more designs and styles

FOR REVIEW AND COMMENTS.

REGARDS,

MAANJU

Def. Cumul. App'x 260



CONFIDENTIAL

SA000396

From: Ludwig, Paula
To: manjumittal@anushamerchandising.com
Cc: Derenderger, Stephanie
Subject: FW: Hand painted leather bags
Attachments: 1913_001.pdf

Just checking on the status of these handbags, have they been sent?

From: Ludwig, Paula
Sent: Monday, September 24, 2012 8:19 AM
To: manjumittal@anushamerchandising.com
Cc: Derenderger, Stephanie
Subject: FW: Hand painted leather bags

Maanju, noted the pricing, although you have listed item #'s below, I don't know which handbag they correspond to. At any rate, this pricing is ok, so please send handbags, please also make sure the handbags are each marked with price and moq.

Regards,
Paula

From: Manju Mittal [mailto:manjumittal@anushamerchandising.com]
Sent: Monday, September 24, 2012 5:04 AM
To: Ludwig, Paula
Subject: Hand painted leather bags

Dear Paula,

Please find hereunder the prices in USD FOB, Kolkata for the styles selected. The price includes paper stuffed packing.

3179 - US\$ 21.20,
3378 - US\$ 16.70,
3375 - US\$ 24.95,
3385 - US\$ 27.50,
3387 - US\$ 28.10,
3346 - US\$ 21.80,
3284 - US\$ 21.25,
3331 - US\$ 21.50.

MOQ per style is 150pcs.

Delivery time depends upon the quantity of order, initial delivery time would be from 8 to 10 weeks .

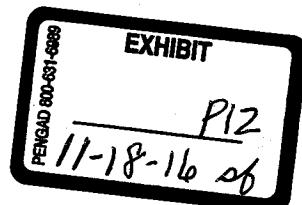
Pls review and adv workability or I need to recheck on anything with buyer.

Best regards,

Maanju

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SA00398



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SA000399

SA0000400

CONFIDENTIAL



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CONFIDENTIAL

From: Ludwig, Paula
To: manjumittal@anushamerchandising.com
Subject: RE: Hand painted leather bags - selection

Thank you Maanju, yes please send these samples.

Paula

From: Manju Mittal [mailto:manjumittal@anushamerchandising.com]
Sent: Tuesday, September 25, 2012 5:03 AM
To: Ludwig, Paula
Subject: FW: Hand painted leather bags - selection

Dear Paula,

We attach the pictures with style nos. on them. I repeat the fob prices as below :

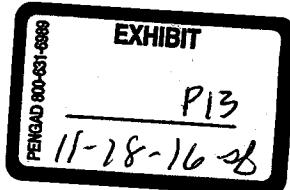
3179 - US\$ 21.20,
3378 - US\$ 16.70,
3375 - US\$ 24.95,
3385 - US\$ 27.50,
3387 - US\$ 28.10,
3346 - US\$ 21.80,
3284 - US\$ 21.25,
3331 - US\$ 21.50.

WI mention style numbers when we are sending samples.

Warm regards,

Maanju

Def. Cumul. App'x 266





Def. Cumul. App'x 267



3284

SA000389

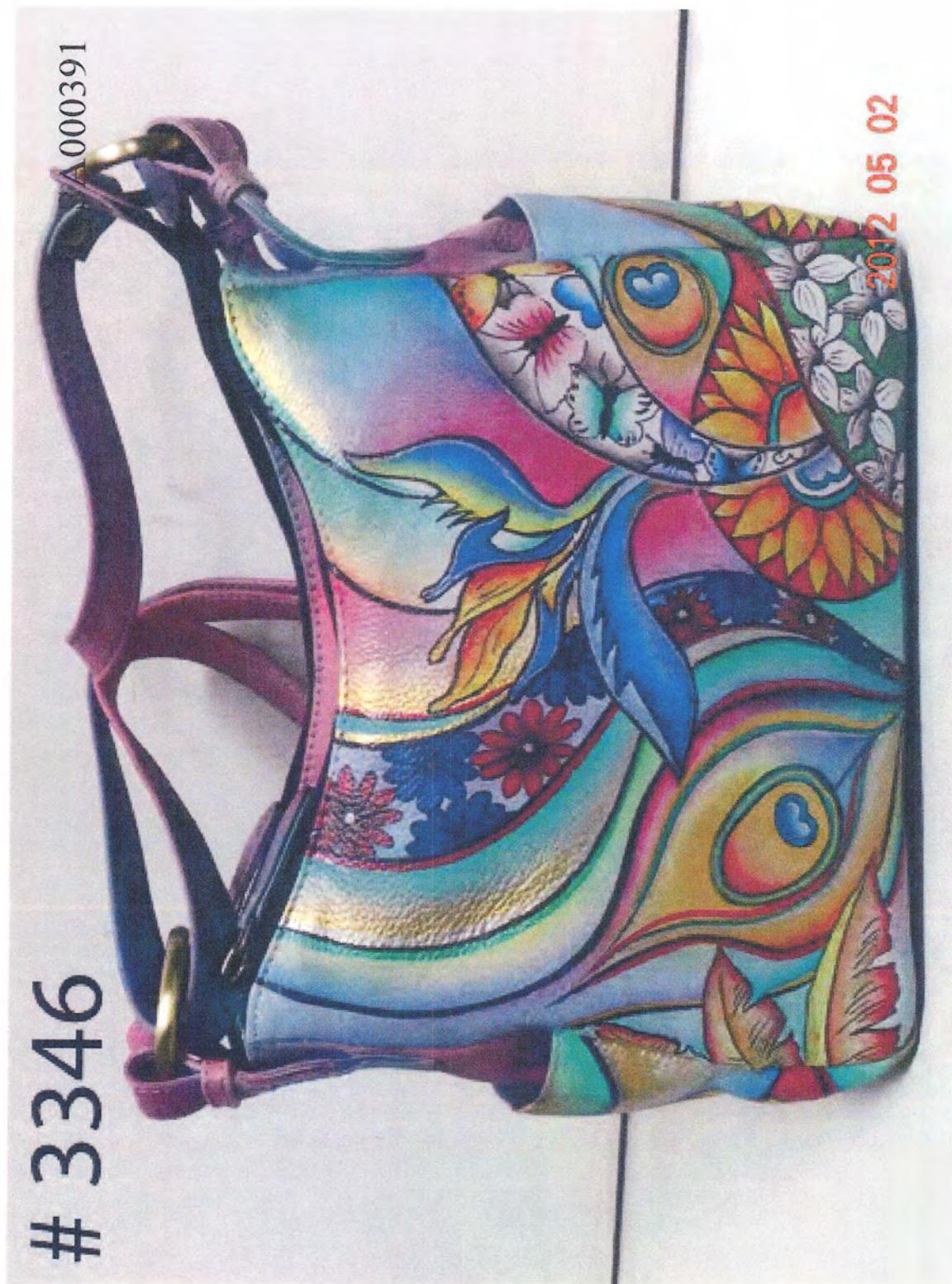
Def. Cumul. App'x 268

SA000390

3331



Def. Cumul. App'x 269



3346

000391

2012 05 02

Def. Cumul. App'x 270

3375

SA000392



2012 05 16

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Def. Cumul. App'x 272

3385

SA000394



2012 07 31

Def. Cumul. App'x 273

3387

SA000395



Def. Cumul. App'x 274

CONFIDENTIAL

From: Ludwig, Paula
To: manjumittal@anushamerchandising.com
Cc: Nofsinger, Darcia
Subject: Handbag placed in Fall 2015 Midnight Velvet catalog
Attachments: F15 MV placements (Manju).xlsx

Hi Manju, please note that Tisha has placed a hand painted handbag in the fall 2015 version of Midnight Velvet.

I have assigned **F15013-GA, red peacock feather handbag**

Your item # is 3378, price is \$16.70. This bag has received quite a few seasons back so please confirm price and advise of the moq.

While she likes the hand painted design, she does not like the shape of the bag. She would like this design on the shape of the sundance bag

we are offering in the spring 15 catalog.....item # 3346.

A photo sample in this shape will be needed by April 1, 2015. Please advise if this date can be met.

Please take a look at the attached and confirm that you recognize the style. Please advise of who the vendor will be.

Once I hear back from you I will send the appropriate paperwork.

Regards,
Paula

Paula Ludwig
SC Global Sourcing, Inc.
Sr. Domestic Sourcing Coordinator
102 W. 8th Street
Monroe, WI 53566
608-324-3007
Ludwig@sscompanies.com

Def. Cumul. App'x 275



SA000426

Side 1	Fall 2015 Midnight Velvet	Fall 2015 Midnight Velvet	We like the shape of the S15033-GA sundance bag
Side 1			
	<p>item # 3378, price \$16.70-\$22.00 Red Peacock Feather Handbag <u>Keep red lining</u> <u>Keep silver hardware</u> <u>Shape similar to spring '15 handbag</u> F15033-GA <u>Photo sample due 4/1/2015</u> pack 6724955</p>	<p>item # 3346</p>	

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CONFIDENTIAL

SA000427

From: Ludwig, Paula
To: Barrett, Tisha; Kroeger, Amy
Cc: Nofsinger, Darcia
Subject: Handbag placed from Manju
Attachments: F15 MV placements (Manju).xlsx

Tisha, I sent the attached to Manju to confirm that she recognized the style (it was from a few seasons ago), and that she could put this red painting on the style/shape of the sundance bag. She has confirmed she can do, but noted the \$16.70 price is a few years old, and the actual price today is \$22.00.

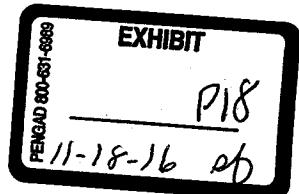
Note you are paying \$22.00 for the sundance bag.

Paula

P.S. – Amy I was able to find the pack # for this and the hat in FLEX.

Paula Ludwig
SC Global Sourcing, Inc.
Sr. Domestic Sourcing Coordinator
102 W. 8th Street
Monroe, WI 53566
608-324-3007
Ludwig@sscompanies.com

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SA000428

Side 1	Fall 2015 Midnight Velvet	Side 2	We like the shape of the S15033-GA sundance bag
			
			
	<p>item # 3378, price \$16.70-\$22.00 Red Peacock Feather Handbag Keep red lining Keep silver hardware Shape similar to spring '15 handbag F15033-GA <u>Photo sample due 4/1/2015</u> pack 6724955</p> <p>Dee Cumuk App'x 278</p>		item # 3346

CONFIDENTIAL

From: Barrett, Tisha
To: Ludwig, Paula; Kroeger, Amy
Cc: Nofsinger, Darcia
Subject: RE: Handbag placed from Maanju

That's fine, as we saw that was from 2012.
Thanks!

From: Ludwig, Paula
Sent: Friday, December 19, 2014 1:06 PM
To: Barrett, Tisha; Kroeger, Amy
Cc: Nofsinger, Darcia
Subject: Handbag placed from Maanju

Tisha, I sent the attached to Manju to confirm that she recognized the style (it was from a few seasons ago), and that she could put this red painting on the style/shape of the sundance bag. She has confirmed she can do, but noted the \$16.70 price is a few years old, and the actual price today is \$22.00.

Note you are paying \$22.00 for the sundance bag.

Paula

P.S. – Amy I was able to find the pack # for this and the hat in FLEX.

Paula Ludwig
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